

Denia Property 2000 Limited

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17 February 2011

Centauro Car Hire

Alicante Airport
Aeropuerto El Altet 03008

Dear Sirs,

Reference: Long Term Contract Hire

My company is interested in entering into a long term contract hire agreement for a hire car to be at the disposal of our members when they are in Spain.

We own property in Denia, and our 15 members spend more than 26 weeks in the property each year. This year the property will be in continuous use from 21st May to 22nd October, with additional occupation during April.

The members currently make individual arrangements with car hire companies, and we wish to make one single arrangement with just one supplier in return for a very good hire rate and service.

The service that we want would be centred on Alicante Airport.

- We will contract for and pay an agreed annual fee to cover hire of a car for 26 weeks.
- The car type will be similar to a Ford Focus (5 door 5 seats) with air conditioning.
- Full insurance with CDW for all damage, including wheels, will be included.
- Breakdown cover will be included.
- A full tank of fuel will be included for each hire (approximately 16 hires of varying lengths)
- The car will be picked up on a Saturday at approximately 13:00 & returned at approximately 12:00 either 1, 2 or 3 weeks later.

You have been asked to quote for this contract because some of our shareholders have used your company before and have been satisfied with your service.

We have operated this property for 20 years and expect this arrangement to continue for a long time, subject to continuing good service.

Please would you quote me an annual price for the above contract and include a copy of your standard hire terms, any additional terms for this contract, and any advantages that you would include for us, such as priority pick up without queuing.

Thank you for your help and I look forward to hearing from you.

Yours faithfully

Keith Bishop
Company Secretary

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